



## “WORKSHOP ON BIOENTREPRENEURSHIP DEVELOPMENT”



Co-sponsored by : DEPARTMENT OF BIOTECHNOLOGY, GOVERNMENT OF INDIA

Organized by : BIOTECH CONSORTIUM INDIA LIMITED, NEW DELHI

Venue: Indian National Science Academy (INSA), New Delhi

Date: February 27, 2018

### PROGRAMME

REGISTRATION: 08.30 A.M. to 09.30 A.M.

INAUGURAL SESSION: 09.30 A.M. to 10.30 A.M.

*Tea: 10.30 A.M. to 11.00 A.M*

#### TECHNICAL SESSION – I

11.00 A.M. to 1.00 P.M.

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|-------|------------------------------------------------------------------------------------------|------------------------|
| (i)   | <b>Identifying business opportunities in biotechnology</b>                               | 11.00 AM to 11.30 AM   |
|       | Dr.Prashant Jha, Fellowship Director, SIB & Co-Founder, Brun Health Pvt. Ltd., New Delhi |                        |
| (ii)  | <b>Essentials of Business Plan</b>                                                       | 11.30 AM to 12.00 Noon |
|       | Dr. Kapil Khandelwal, Director, EquNev Capital Pvt. Ltd., Bangalore                      |                        |
| (iii) | Different models for commercialization                                                   | 12.00 Noon to 12.30 PM |
|       | Dr. Rohan Dsouza, Invention Fellow, InnAccel, Bangalore                                  |                        |
|       | Discussions                                                                              | 12.30 PM – 1.00 PM     |

*Lunch: 1.00 P.M. to 2.00 P.M*

#### TECHNICAL SESSION – II

2.00 P.M. to 3.30 P.M.

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| (iv) | Brand Building                                                                           | 2.00 PM to 2.20 PM |
|      | <b>Dr. V Sashi Kumar</b> , Managing Director, Phoenix Medical Systems (P) Ltd. , Chennai |                    |
| (v)  | <b>Technology Incubators and Accelerators</b>                                            | 2.20 PM to 2.40 PM |
|      | <b>Dr. Purnima Sharma</b> , Managing Director, BCIL                                      |                    |
| (vi) | Funding Opportunities for bioentrepreneurs                                               | 2.40 PM to 3.00 PM |
|      | <b>Ms. Shreya Malik</b> , Deputy Manager, BCIL, New Delhi                                |                    |
|      | Discussions                                                                              | 3.00 PM to 3.30 PM |

*Tea: 3.30 P.M. to 3.45 P.M*

**TECHNICAL SESSION – III**

**3.45 P.M. to 5.00 P.M.**

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| (vii)  | <b>Unlocking the IP Potential</b>                                            | 3.45 PM to 4.00 PM |
|        | <b>Dr. Suchita Markan</b> , Assistant General Manager, BCIL, New Delhi       |                    |
| (viii) | <b>Establishing Marketing linkages</b>                                       | 4.00 PM to 4.20 PM |
|        | Dr. Biten Kathrani, Director R&D, Asia Pacific, Boston Scientific, Gurgaon   |                    |
| (ix)   | Experience sharing by successful entrepreneur                                | 4.20 Pm to 4.35 PM |
|        | <b>Shri Ambar Srivastava</b> , Managing Director, Wrig Nanosystems Pvt. Ltd. |                    |
|        | Discussions                                                                  | 4.35 PM to 4.50 PM |
| (x)    | <b>Concluding Remarks</b>                                                    |                    |